#### PRAISE FOR L&L EXHIBITION MANAGEMENT'S

## PORTLAND, OREGON HOME SHOWS

"We received leads during the time of year that our industry is experiencing a down period. Advertisements were very professional. Your entire group was a joy to work with. Thanks again for letting us be a part of the show."

Corky – CC&L Roofing

"From the turnout and attendance, I would have to give an overall high rating to your promotional campaign."

#### Robert Chodowski – Linwood Cedar Homes

"A+ on the promotional campaign, I heard a lot of TV and radio ads. The Renovation and Remodeling Show has been one of our best shows ever."

#### Dan Williams – Dan Williams Construction

"Excellent overall results! L&L's show management is very professional, attentive and has a very good promotional campaign. This was our third year and we will display again."

#### Mark Sander – Matt Sander Landscaping, Inc.

"Excellent promotional campaign, we generated a good number of leads from the show."

#### Cheryl Tuller – WildCat Haven

"Good Promotional campaign, I saw ads on TV, in the paper, and heard them on the radio."

#### Karl Van Zandt – Enviroprobe NW LLC

"The qualities of leads were excellent. I do believe your event attracted people that were mainly interested in remodeling. The people I talked to at the Renovation & Remodeling Show seemed truly interested in talking to us about their window needs."

David Woodbury – West Coast Vinyl

"The Renovation & Remodeling Show generated in 3 days more qualified leads than other shows that ran 5 days. Attendees were ready to proceed with projects at this show whereas they were more gathering information or just looking at other shows."

#### Duane Oglesby – Oglesby Construction Company, Inc.

"I was pleased with the attendance. Very good contacts and results."

#### Paul Olson – Skandia Remodeling

"Very good promotional campaign for the current remodeling economy. The Renovation & Remodeling Show had true prospects that seamed more serious, well worth the time."

#### Rick Shervey – Color Tile of Portland

"I like that the show is focused on Remodeling and Renovation, it targets the traffic."

Tess Baldwin – Studentpainters.net

"Great show and quality contacts."

Kathleen Arana Jackson
– Western Construction Systems LLC

"4 stars overall! It was a great show with excellent quality contacts."

#### Patty Walsh – Evans Glass

"Great promotional campaign! I heard it on a lot of radio stations, well advertised!"

#### Rob Jones – Best Overhead Door

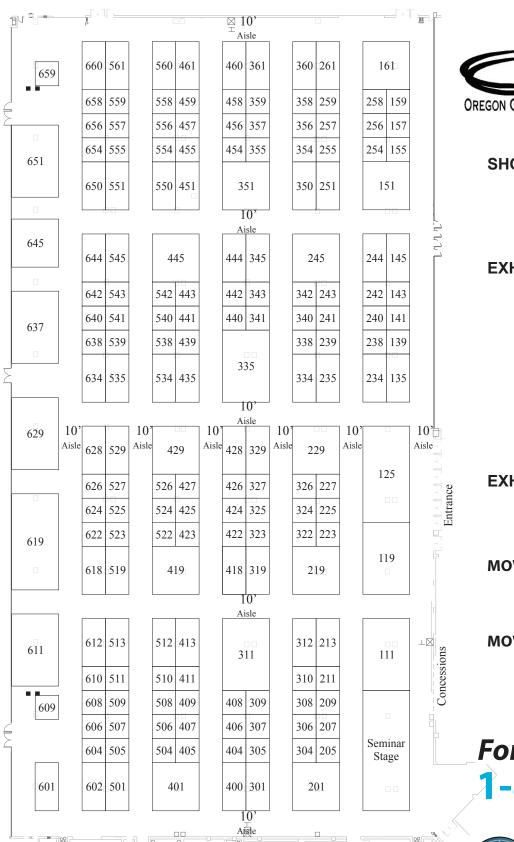
"Very good promotional campaign, Renovation & Remodeling Show was the best show in several years."

Jon Holman – Champion Windows

L&L Exhibition Management • 7809 Southtown Center #200 • Bloomington, MN 55431 • 800-374-6463

# **BUILD, REMODEL & LANDSCAPE SHOW**

### Generate More Leads. Close More Sales.



Womens

Mens



JAN 6<sup>th</sup> - 8<sup>th</sup> 2012

#### **SHOW HOURS**

Friday 12pm - 8pm Saturday 10am - 7pm Sunday 11am - 5pm

#### **EXHIBIT SPACE RATES**

**Local/Portland Area Companies:** 10' x 10' booths \$950\*

National/Direct Sale Companies: 10' x 10' booths \$1050\*

\*add \$100 per corner booth All booths must be carpeted or have other suitable floor covering.

#### **EXHIBIT SPACE INCLUDES**

3' high x 10' wide drapery side rails 8' high x 10' wide drapery back wall

#### **MOVE IN**

Wednesday 1pm - 6pm Thursday 10am - 6pm

#### **MOVE OUT**

Sunday 6pm - 9pm Monday 8am - 2pm

For more information: 1-800-374-6463



L&L EXHIBITION MANAGEMENT, INC. 7809 Southtown Center #200 Bloomington, MN 55431 www.homeshowcenter.com

## **RENOVATION & REMODELING EXPO**

January 27, 28 & 29, 2012



#### **EXHIBIT SPACE INCLUDES**

8' high x 10' wide drapery back wall 3' high x 10' wide drapery side rails

#### MOVE IN

Wed 1pm - 6pm & Thur 10am - 6pm

#### **MOVE OUT**

Sun 6pm - 9pm & Mon 8am - 2pm

All booths must be carpeted or have other suitable floor covering.



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### L&L SHOW CONTRACT AND SPACE APPLICATION

Mail application and deposit to address below. www.homeshowcenter.com • fax: 952-881-4272

Locatio	n	Date	Booth(s) Requested
☐ Charlotte, NC – Charlo	otte Convention Center	January 6-8, 2012	
<ul> <li>□ Colorado Springs, CO – Norris-Penrose Event Center</li> <li>□ Indianapolis, IN – Indiana Convention Center</li> <li>□ Madison, WI – Monona Terrace Convention Center</li> <li>□ Pittsburgh, PA – David Lawrence Convention Center</li> <li>□ Portland, OR – Oregon Convention Center</li> </ul>		January 6-8, 2012 January 6-8, 2012 January 6-8, 2012 January 6-8, 2012 January 6-8, 2012	
☐ Tulsa, OK – Tulsa Convention Center		January 6-8, 2012	
☐ Minneapolis, MN – Hubert H. Humphrey Metrodome		January 6-8 & 13-15	
☐ Charleston, SC – Charleston Area Convention Center		January 13-15, 2012	
<ul> <li>□ Greenville, SC – TD Convention Center</li> <li>□ Louisville, KY – Kentucky International Convention Center</li> </ul>		January 13-15, 2012 January 13-15, 2012	
☐ Columbia, SC – Columbia Metropolitan Convention Center		January 20-22, 2012	
☐ Sharonville, OH – Sharonville Convention Center		January 20-22, 2012	
☐ Atlanta, GA – Atlanta Exposition Center		January 27-29, 2012	
☐ Baltimore, MD – Baltimore Convention Center		January 27-29, 2012	
☐ Columbus, OH – Greater Columbus Convention Center		January 27-29, 2012	
☐ Portland, OR – Portland Memorial Coliseum		January 27-29, 2012	
☐ Louisville, KY – Kentucky International Convention Center		February 10-12, 2012	
☐ Columbus, OH - Franklin County Veterans Memorial		February 17-19, 2012	
☐ Colorado Springs, CO – Norris-Penrose Event Center		February 24-26, 2012	
<ul> <li>□ Oklahoma City, OK – Cox Convention Center</li> <li>□ Tacoma, WA – Tacoma Convention &amp; Trade Center</li> </ul>		February 24-26, 2012 March 9-11, 2012	
☐ Seattle, WA – Washing	gton State Convention Center	March 23-25, 2012	
☐ Minneapolis, MN – Mi	nneapolis Convention Center	May 18-20, 2012	
EXHIBITOR: Company Name Address			
City	S	tateZi	p
Telephone #	Fax #	E-mail	
PRODUCTS OR SERVICES	TO BE EXHIBITED: (Please Describe)		
LOCATION ASSIGNMENT: Floor plan is sub	ject to any modification if L&L Exhibition Management deems it ne	cessary for the overall good of the Show or if the fl	oor plan has minor variations.
Please include deposit and	d mail application to: L&L EXHIBITION MAN 7809 SOUTHTOWN CEN BLOOMINGTON, MINN	NTER #200	
DEPOSIT AND PAYMENT TERMS: M reservation. The remaining balance is du	finimum non-refundable deposit of FIFTY PERCENT of the thirty days prior to the show.	ne exhibit space rental fee to be submitted w	th this application within 7 business days of
ON BEHALF OF THE ABOVE NAME	NTRACT WARRANTS THAT HE OR SHE HAS BEEN DEXHIBITOR. THIS CONTRACT AND SHOW RULES SITION MANAGEMENT AND EXHIBITOR.		
EXHIBITOR (Company Nan	ne)	Authorized Signature	
DATE P			

#### EXHIBIT SERVICE INFORMATION:

Exhibitor agrees to be bound by the rules and regulations as may be established by the show decorator and to abide by all applicable rules as set forth in the contracts of labor unions whose jurisdictions apply to this exhibition in this facility.

#### REMOVAL TIME:

Dismantling may not begin until show closing on the Sunday of the show and all exhibits must be removed by the specified time on your floor plan. Exhibit materials not removed by this time will be removed by the decorator and put in storage at Exhibitor's expense. Hours of installation and dismantling are subject to change by L&L Exhibition Management.

#### EXHIBIT HOURS:

L&L Exhibition Management reserves the right to change exhibit hours and/or change the number of days or dates of the Exhibition as it may deem desirable. L&L Exhibition must hold any rescheduled event within 13 months of originally contracted event or refund all monies.

#### USE OF EXHIBIT:

All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each Exhibitor is responsible for keeping the aisles near its space free of congestion, caused by demonstrations or other promotions. Exhibitor shall not assign, sublet, or share the space allotted without the knowledge and written consent of L&L Exhibition Management. No firm or organization not contracted directly with L&L Exhibition Management will be permitted to solicit business within the exhibit area.

L&L Exhibition Management reserves the right to restrict exhibits which, because of noise, method of operation, materials or any other reason become objectionable, and also to prohibit or remove any exhibit which, in the opinion of L&L Exhibition Management, may detract from the general character of the Show. This reservation includes persons, things, conduct, printed matter, or anything of a character which L&L Exhibition Management determines is objectionable. In the event of such restriction or removal, L&L Exhibition Management shall not be liable for any refunds or other exhibit expenses.

#### TAXES AND LICENSES:

Exhibitor shall be responsible for obtaining any licenses, permits or approvals, required under local or state law applicable to their activity at the Show. Exhibitor shall be responsible for obtaining any tax identification numbers and paying all taxes, license fees or other charges that shall become due to any governmental authority in connection with their activity at the Show.

#### EXHIBIT SAFETY:

For all exhibits over 8 feet high, the Exhibitor hereby represents and warrants to L&L Exhibition Management that exhibitor has taken all steps reasonably necessary to ensure the sound engineering and structural integrity of its exhibit design and the proper construction and safety of the exhibit itself, as erected, including obtaining the certificate of a registered structural engineer if reasonably available. Exhibitor accepts responsibility for any personal or property damage that may result directly or indirectly from the collapse of its exhibit or any portion thereof or the existence of any other unsafe condition at the exhibit. Exhibitor hereby agrees to indemnify and hold harmless L&L Exhibition Management, the owner and management of the exhibition facility, and others lawfully on the exhibit floor, from and against any claim, loss liability or damage as a result of Exhibitor's construction or maintenance of an unsafe exhibit, and Exhibitor further represents and warrants that it has obtained adequate insurance to cover its potential liability hereunder. Exhibitor shall furnish L&L Exhibition Management with the engineering and/or insurance certificates referred to herein upon request prior to or during the Show.

#### LIABILITY:

Neither L&L Exhibition Management, nor its agents or representatives, will be responsible for any injury, loss or damage that may occur to the Exhibitor or to the Exhibitor's employees or property from any cause whatsoever. Under no circumstance will L&L Exhibition Management be responsible for lost profits or other incidental or consequential damages. Exhibitor shall obtain, at its own expense, adequate insurance against such injury, loss, or damage. L&L Exhibition Management shall not be liable for failure to perform its obligations under this contract as a result of strikes, riots, acts of God, or any other cause beyond its control. Anyone visiting, viewing or otherwise participating in the Exhibitors exhibit is deemed to be the invitee or licensee of the Exhibitor, rather than the invitee or licensee of L&L Exhibition Management. L&L Exhibition Management shall not be liable for any injury whatsoever to property of the Exhibitor or to persons conducting or otherwise participating in the conduct of the exhibit or to invitees or guests of the Exhibitor. Exhibitor agrees to abide by existing agreements and regulations covering the use of services or labor in the conference and exhibit facility. The Exhibitor assumes full responsibility and liability for the actions of its agents, employees, or independent contractors, whether acting within or without the scope of their authority and agree to save harmless L&L Exhibition Management and the exhibit hall from responsibility or liability resulting directly or indirectly, or jointly, from other causes which arise because of the actions or omissions of its agents, employees, or independent contractors, whether acting within or without scope of authority. There is no other agreement or warranty between the Exhibitor and L&L Management except as set forth in this document. The rights of L&L Exhibition Management under this contract shall not be deemed waived except as specifically stated in writing and signed by an authorized officer of L&L Exhibition Management.

#### SECURITY AND INSURANCE:

The exhibitor is solely and fully responsible or its own exhibit material and should insure its exhibit against loss or damage from any cause whatsoever. All Property of an exhibitor is understood to remain in its care, custody and control in transit to or from or within the confines of the Exhibit Hall.

#### CARE OF BUILDING AND EQUIPMENT:

Exhibitors or agents, must not injure or deface the walls or floors of the building, the exhibit spaces, or the equipment of the exhibit spaces. When such damage appears, the exhibitor is liable to the owner of such property so damaged. All materials used in decorations must be flameproofed. Electrical wiring must conform with the National Electric Code Safety rules and all other applicable rules, regulations, fire laws, electrical codes and other laws of the city in which the Show is located, and of any other government authority maintaining jurisdiction over the said exhibition facility, which affect the installation, conduct and disassembly of the exhibit. Combustible materials or explosives are not permitted in the Exhibit Hall. The Exhibitor shall also comply with all reasonable requests of officials of the Exhibit Hall and L&L Exhibition Management with respect to the installation, conduct and disassembly of its exhibit.

Initial	Date